Client Name Sample Client

State ⊤X

Amount \$1,000,000

Carrier & Products

20 Year - \$1,000,000

Gende	er Male

Age 55 Years Old

Health Class Standard Non-Tobacco

Carrier	Product / Health Class	Calc Age	Total Premium (Monthly)
Protective Life	Protective Secure-T (20 yrs)	Nearest Age 55	\$493.19
AM Best A+	Non-Tobacco		
	NOTE: After the initial coverage period, coverage may be extended to Age 121 with higher premiums. Premium is approximate. Company software provides exact premiums.		
North American Company for Life and Health	ADDvantage 20 (guar 20)	Nearest Age 55	\$500.06
Insurance	Standard Non-Tobacco		
AM Best A+	NOTE: Rates effective March 14, 2011. NACOLAH substandard quotes have been disabled in our system per carrier request. Please use company software to run these quotes.		
American National	ANICO Signature Term (20 yrs)	Nearest Age 55	\$501.12
AM Best A	Standard Nicotine Non-User		
	NOTE: Rider and table selection not valid, please call our Field Support Center at 888-501-4043 for illustrations with Waiver of Premium and Table Rating.		
AXA Equitable	Level Term Series 151X (20 yrs) - Brokerage	Nearest Age 55	\$504.90
AM Best A+	Standard Non-Tobacco User		
Lincoln National Life Insurance Company	LifeElements (20 yrs) 2012	Nearest Age 55	\$508.19
AM Best A+	Standard NonTobacco		
	NOTE: There is a one-time, automatic and significant decrease in death benefit immediately following the level term period. Only occurs if coverage is continued beyond level term period		
Principal National Life Insurance Company	Term Insurance (20 yrs)	Nearest Age 55	\$508.81
AM Best A+	Standard Non Tobacco		
	NOTE: Note: rates effective 3/17/2012. Life TeleApp Request is a short application. Carrier completes the medical questions. Actual premium determined by carrier and may differ from this quote.		
Transamerica Life Insurance Co.	Trendsetter Super (20 yrs)	Nearest Age 55	\$510.13
AM Best A+	Standard Nonsmoker		
	NOTE: Rateseffective 06/18/2012		
ING ReliaStar Life Ins Co	ING TermSmart 20 (guar 20)	Nearest Age 55	\$513.63
AM Best A	Standard Nonsmoker		
	NOTE: Substandard premiums are not exact. Please utilize ING's proprietary software, ING Presents. Rates effective 04/16/2012.		

Client Name Sample Client

State TX

Amount \$1,000,000

Gender Male Age 55 Years Old Health Class Standard Non-Tobacco

Carrier & Products

20 Year - \$1,000,000

Carrier	Product / Health Class	Calc Age	Total Premium (Monthly)
American General Life Companies - All states except NY (AGL) AM Best A	AG Select-A-Term (20 yrs) Standard Nontobacco NOTE: Face amounts above \$5 million are not available with WOP Rider.	Nearest Age 55	\$524.16
MetLife AM Best A+	GLT (20 yrs) Standard Nonsmoker	Nearest Age 55	\$524.61
United of Omaha AM Best A+	Term Life 20 Answers (guar 20) Standard Non-Tobacco NOTE: Rates effective 11/01/2012. Actual premium will be determined by carrier and may differ from this quote.	Actual Age 55	\$544.01
United of Omaha AM Best A+	Term Life Answers Agency Distribution (20 yrs) Standard Non-Tobacco NOTE: Rates effective11/01/2012. Actual premium will be determined by carrier and may differ from this quote.	Actual Age 55	\$544.01
Ameritas Life / Ameritas Life of NY AM Best A	Keystone Term 20 (guar 20) Standard Non-Tobacco NOTE: Rates effective 2/26/07	Nearest Age 55	\$548.68
Prudential Financial AM Best A+	Term Essential 20 (guar 20) Non Smoker NOTE: This quote is an estimate and may differ from the actual premium. Actual premiums are determined after the underwriting process is complete and could differ from this quote. Rates Effective 7/18/11.	Actual Age 55	\$550.35
Lincoln Benefit Life AM Best A+	TrueTerm 2012 (20 yrs) Standard No-Tobacco NOTE: Effective 9/10/2012	Actual Age 55	\$572.69
Genworth Life and Annuity Insurance Company AM Best A	Colony Term (20 yrs) Standard No Nicotine Use NOTE: Premiums shown are for coverage for 20 years. Premiums to continue coverage are much higher.	Nearest Age 55	\$573.13

Client Name Sample Client

State TX

Amount \$1,000,000

Carrier & Products

20 Year - \$1,000,000

Carrier	Product / Health Class	Calc Age	Total Premium (Monthly)
Genworth Life Insurance Company	Colony Term (20 yrs)	Nearest Age 55	\$573.13
AM Best A	Standard No Nicotine Use		
	NOTE: Premiums shown are for coverage for 20 years. Premiums to continue coverage are much higher.		
Minnesota Life	Advantage Term Elite Select (20 yrs)	Nearest Age 55	\$578.60
AM Best A+	Standard Non-Tobacco		
	NOTE: Waiver rates vary if insured rated: A-C 2x Stand, D 3x, E+ N/A ECA extends conversion to full policy term, or 75, Chg is 3% of base. 5 yr N/A, Max age 55 for Band 1 10,15,20 yr; 45 - 30 yr Max age 69		
John Hancock	John Hancock Term 20 (guar 20)	Nearest Age 55	\$591.25
AM Best A+	Non-Smoker		
	NOTE: Rates Effective 10/1/2011.		
Prudential Financial	Term Elite 20 (guar 20)	Actual Age 55	\$594.45
AM Best A+	Non Smoker		
	NOTE: This quote is an estimate and may differ from the actual premium. Actual premiums are determined after the underwriting process is complete and could differ from this quote. Rates Effective 7/18/11.		
Aviva Life and Annuity Company	20 Year Term 01/2010	Nearest Age 55	\$613.66
AM Best A	Non-Tobacco		
	NOTE: Rates effective 1/25/2010		
Assurity Life Insurance Company	Term 350 Plus (20 yrs)	Actual Age 55	\$622.16
AM Best A-	Standard NON-TOBACCO		
	NOTE: Rates efft 7/2008This quote is for general information only. Please contact an agent to review all available riders and options and to receive an illustration and full quote.		

Gender Male

Age 55 Years Old

Health Class Standard Non-Tobacco

John Hancock AM Best A+

United of Omaha AM Best A+ Term Life Complete 5 Year Guar Agency Distribution (20
yrs)Actual Age 55
yrs)Standard Non-Tobacco
NOTE: Rates effective 7/1/2010. Actual premium will be
determined by carrier and may differ from this quote. Please
use Winflex if you are quoting a DI Rider / ROP premium to
ensure legal compliance.Actual Age 55

John Hancock Term 20 (with CER)

NOTE: Rates Effective 10/1/2011.

Non-Smoker

\$637.63

\$795.66

Nearest Age 55

Client Name Sample Client

State TX

Amount \$1,000,000

Carrier & Products

20 Year - \$1,000,000

Carrier	Product / Health Class	Calc Age	Total Premium (Monthly)
United of Omaha AM Best A+	Term Life Complete 20 Year (Guarantee 5 yrs) Standard Non-Tobacco	Actual Age 55	\$795.66
	NOTE: Rates effective 7/1/2010. Actual premium will be determined by carrier and may differ from this quote. Please use Winflex if you are quoting a DI Rider / ROP premium to ensure legal compliance.		
United of Omaha AM Best A+	Term Life Complete Agency Distribution (20 yrs)	Actual Age 55	\$837.49
	Standard Non-Tobacco		
	NOTE: Rates effective 7/1/2010. Actual premium will be determined by carrier and may differ from this quote. Please use Winflex if you are quoting a DI Rider / ROP premium to ensure legal compliance.		
United of Omaha AM Best A+	Term Life Complete (20 yrs)	Actual Age 55	\$837.49
	Standard Non-Tobacco		
	NOTE: Rates effective 7/1/2010. Actual premium will be determined by carrier and may differ from this quote. Please use Winflex if you are quoting a DI Rider / ROP premium to ensure legal compliance.		

Gender Male

Age 55 Years Old

Health Class Standard Non-Tobacco